



Do you feel lost in the shuffle

of a big laundry services conglomerate that prioritizes customers bigger than you?

Or, do you feel stuck with the cost and strain on your employees of doing your laundry in house?



The Marin Wash and Fold difference for business customers includes:

- **We are big enough to deliver** (literally and figuratively) on your business's specialized needs - yet small and personal enough to care and communicate.
- **We are an over four year old North Bay based business** that cares about other small and mid-sized businesses and small chains - rather than a regional office of a national conglomerate.
- **Our senior management team is incentivized** by revenue sharing to care for our customers.
- **We have multiple layers of redundancy within our team** to assure we get your needs met - and software supported, standardized procedures adapted to each customer's specialized needs.
- **It's your choice. You can reach us either immediately through call, email, text, or website chat** with our U.S. based customer satisfaction team members (who only serve laundry services customers) to get your special need relayed efficiently to everyone on our team - or you can communicate directly with our key team members. Either way, we will all know and care who you are and what you need.
- **Our team has been built out by an early stage company executive** with deep experience building business cultures and selecting people able to build a specific business culture - which for us is centered on caring about each other and our customers with attention to detail.
- **We have redundant facilities** - if PG&E has a disruption in one location, we can stay operational at another.
- **We care deeply about all our customers** - yet our team schedules to prioritize you as one of our business customers that depend on us to seamlessly serve your own customers.
- **We do not require contracts.** So, if you have variability in your seasonal or cyclical demand or a temporary interruption in your business, you simply reduce or pause your service. And, if we don't meet or exceed your expectations, you can go elsewhere any time.
- **When you select us, you can feel confident that our team will take care of you.** So, you can focus your time and attention on your business and customers, and go home to your family more relaxed.

Please go to www.marinwashandfold.com/business-customers to view our business customer testimonials, and a message from our Founder about the differentiation and philosophy that allows us to serve you far better than others.

We have strategic partnerships with uniform manufacturers and can facilitate all custom designs and styles.

415-858-9274

www.marinwashandfold.com



What Our Clients Think

Please visit marinwashandfold.com/business-customers to view both a short video message from our Founder about the differentiation and philosophy that allows us to serve you far better than others can and also recorded video testimonials from some of our many other business customers.

"We tried out the uniform laundry services, a couple of the larger companies in the area, and just experienced very poor service with them. They were constantly dropping the ball and making excuses."

"My experience has been A plus. These guys are on the ball."

"Primarily, I don't have to worry about it. I'm not constantly concerned that I'm not going to get my things back or may be missing something, or excuses being made."

Mike
Mike Testa Plumbing
Marin County, California

"Our demand has increased throughout the pandemic. MWF has been essential to our operations. We are so grateful for the clean towels and aprons that are perfectly laundered, perfectly pressed, quickly pressed, and promptly returned to us each week. Their staff are also highly communicative. They're always willing to work with us, whatever schedule issues that we have. They're extraordinarily accommodating to our needs. I feel like we are in a partnership."

Lindsay - Site Director
The Ceres Community Project
San Rafael, California

"I was absolutely thrilled with a small local business. He was very hands on with me and they do incredible service for me. They're reliable. The towels come back beautifully every single week, without question."

"I did a lot of research and I had a few interactions with other towel companies that really didn't make me feel comfortable with the contract. I wasn't speaking to the owner of the company which made it a big deal for me."

Dawn
Beebe Beauty Bar
Novato, California

"Customer service is really good. Any time we have a question they get back to us within 24 hours. The folding service is hands down one of the best things we've ever done. It is pristine folding every single time. It's neat, it's tidy, it's so easy for us to put away, and that's my favorite parts of it."

"I like Marin Wash and Fold because of the consistency of the towels. They're always clean, they're always folded the same way, and it just makes our job easy and flawless. It allows us to have breaks when we need one instead of doing laundry."

Madeline
Misha Salon
Petaluma, California

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